



**THE UNI
ACADEMY**

we create professionals



Expert-led **Diploma, Certificate & GDS** courses designed for Professional industry success. Elevate your skills with world-class training!

A NEXTGEN INSTITUTE BY **UNI HOLIDAYS**

ABOUT US

THE UNI ACADEMY

NEXTGEN INSTITUTE BY UNI HOLIDAYS

At The UNI Academy, we are redefining travel education by bridging the gap between theoretical knowledge and practical expertise. Born from the legacy of UNI Holidays, a leading travel agency with over 16 years of industry experience, our institute is uniquely positioned to provide real-world insights and hands-on training.

In the rapidly evolving travel landscape, merely understanding the basics isn't enough. We recognize the need for future travel professionals to be adaptable, innovative, and thoroughly skilled. That's why we offer a hybrid learning model—a perfect blend of offline and live online classes—ensuring that students benefit from interactive classroom experiences while gaining the flexibility of remote learning.

From the Founder's Desk

EMPOWERING THE NEXT GENERATION OF TRAVEL PROFESSIONALS

The travel industry witnessed unprecedented changes post-COVID-19. With many seasoned professionals shifting careers or venturing into their own travel businesses, a significant gap has emerged in the availability of skilled travel experts. This shortage has amplified the demand for well-trained and adaptable professionals who are ready to face the industry's evolving challenges.

At The UNI Academy, we understand this shift because we've been at the heart of the travel industry through our agency, UNI Holidays. We know what it takes to be a successful travel agent, whether as an entrepreneur or as a valuable employee. Unlike traditional institutes that focus solely on theoretical knowledge, we emphasize daily practical sessions and mandatory on-job training.

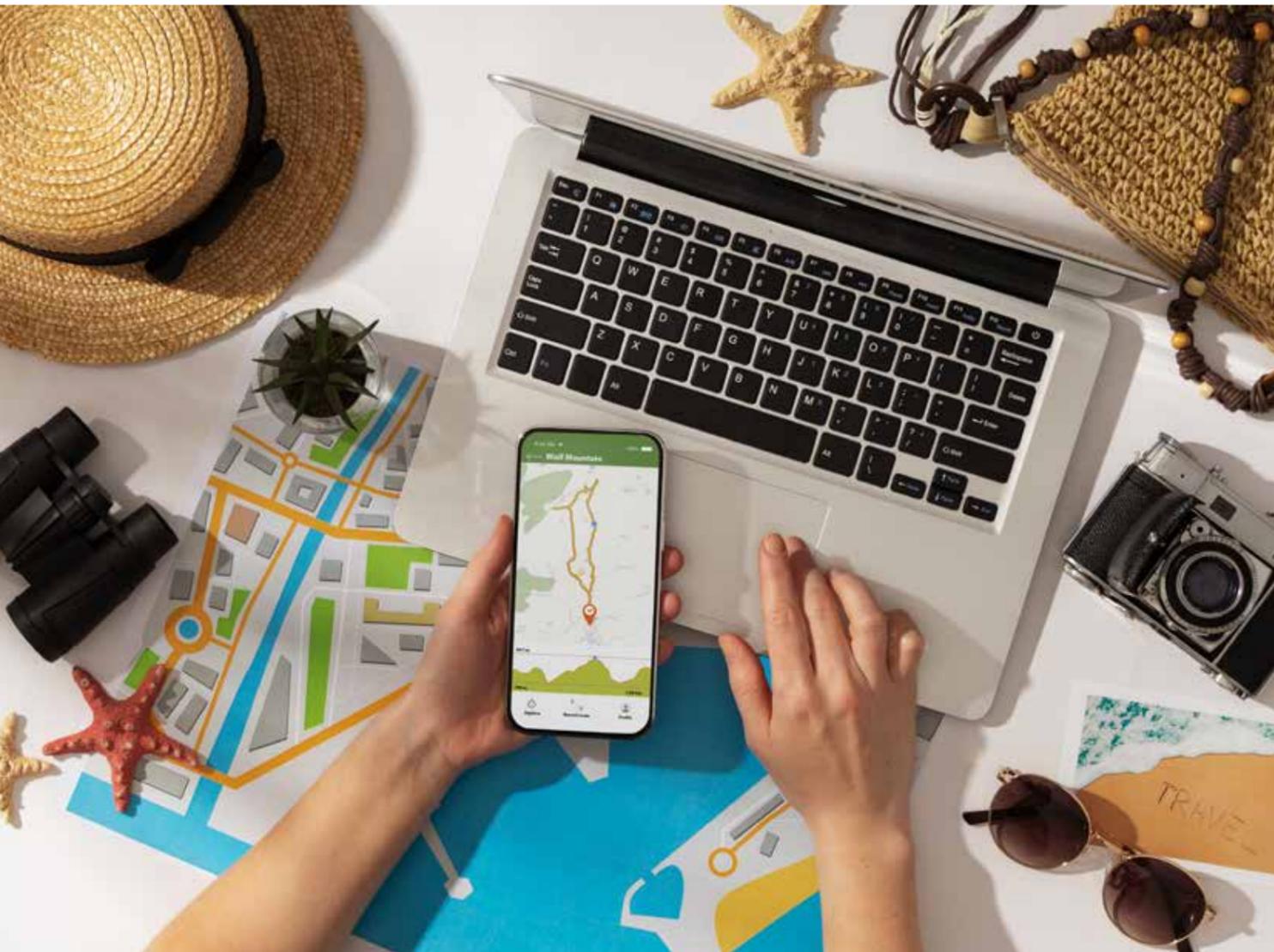
Our curriculum is crafted not just to teach but to immerse students in real-world scenarios, ensuring they graduate as industry-ready professionals. We believe that practical exposure, combined with the right knowledge, is the key to success. Our aim is to cultivate not just competent travel agents but future leaders in the travel and tourism industry.

Welcome to The UNI Academy —where knowledge meets experience, and dreams turn into careers.

WHY CHOOSE US



At The UNI Academy, we are transforming the way travel education is delivered by leveraging an innovative hybrid learning model. Our approach seamlessly integrates offline classroom experiences with live online classes, ensuring that students, regardless of their location, receive the same high-quality education and real-time interaction with expert faculty.



UNMATCHED **INDUSTRY** **EXPOSURE** AND **PRACTICAL** TRAINING

At The UNI Academy, we go beyond conventional teaching methods. We believe that success in the travel industry requires more than just theoretical knowledge— it demands hands-on experience, industry insights, and strategic networking.

Here's what makes us different:

1

Real-World Connections and Networking:

We provide our students with exclusive opportunities to interact with key industry stakeholders, including suppliers, Destination Management Companies (DMCs), and travel experts. Our students learn not only how to communicate effectively but also how to negotiate deals, manage bookings, and handle voucher generation—skills essential for any successful travel professional.

2

Live Case Studies and Practical Scenarios:

Our curriculum is enriched with live examples and case studies from the industry, offering students a front-row seat to real-world challenges and solutions. This exposure equips them with the strategic mindset needed to thrive in a competitive environment.

3

On-Site Visit Programs:

We believe in learning by experience. That's why we organize on-site visits and field trips, allowing students to see the industry in action, build professional connections, and gain invaluable insights that go beyond classroom walls.

4

Industry-Recognized Certifications:

Our courses are designed in collaboration with industry leaders, ensuring that students graduate with globally recognized certifications that enhance their credibility and employability.

5

Experienced Faculty from the Industry:

Our faculty comprises seasoned professionals from the travel industry who bring their wealth of knowledge and practical experience into the classroom. Their mentorship and guidance help bridge the gap between academic learning and industry demands.

At **The UNI Academy**, we are not just teaching; we are **shaping the future leaders** of the travel industry. Join us to experience an education that is immersive, practical, and transformative.

THE UNI ACADEMY

We Create Professionals!!!

A NextGen Institute by **UNI Holidays**

Course Structure

At The UNI Academy, our meticulously crafted courses are designed to equip aspiring travel professionals with the skills, knowledge, and confidence to excel in the dynamic travel and tourism industry. Our curriculum blends theoretical learning with practical, hands-on experience, ensuring that our students are industry-ready from day one.

DIPLOMA COURSES

The UNI Academy offers comprehensive Diploma Courses designed to equip students with the essential skills for a successful career in Travel and Tourism. Our courses include the Tourism Management & Travel Entrepreneurship, Diploma in Travel Business Management, Diploma in Destination Management & Travel Business each focusing on theoretical knowledge and practical applications. Students will gain insights into global travel trends, agency management, and digital marketing strategies, ensuring they are industry-ready. Additionally, we provide special add-on programs to enhance students' learning experience and employability.

Tourism Management & Travel Entrepreneurship

Duration: 18 Months | Eligibility: 10+2

- Complete knowledge of Air Ticketing, Fare Calculation, and Ticketing Documentation.
- Passport and visa application processes for major international destinations.
- In-depth study of tourism management and famous international destinations
- Essentials of setting up and managing a travel agency.
- Vendor Management and Supplier Negotiations.
- Compliance, CRM and Foreign exchange procedures.
- Digital Marketing strategies tailored to the travel industry.
- Financial Management, Profitability, and Growth Strategies.
- Basic Conversational skill in French

Travel Business Management

Duration: 12 Months | Eligibility: 10+2

- Complete knowledge of Air Ticketing, Fare Calculation, and Ticketing Documentation.
- Training on GDS systems: Galileo
- Detailed understanding of Visa Management and International Travel Regulations.
- Customer Service and Communication Skills for travel professionals.
- Basic Conversational skill in French

Destination Management & Travel Operations

Duration: 12 Months | Eligibility: 10+2

- In-depth study of global travel trends, tourism management, and international destinations.
- Comprehensive modules on Travel Agency Management, Sales, and Marketing.
- Strategic insights into Tour Operations and Destination Planning.
- Real-world case studies and industry simulations.
- Basic Conversational skill in French

SPECIAL ADD-ONS FOR DIPLOMA COURSES

- 5-Day Basic Computer Skills (Word, Excel, Internet, Email)
- Live Demo/Training of GDS Systems and Travel Portals
- Basics of Canva for designing travel brochures and flyers.
- Basic Calling Experience & WhatsApp Broadcast Techniques.
- Social Media Essentials (Meta Verified, FB & Insta Page Management)
- The UNI Academy offers comprehensive diploma programs with competitive pricing, ensuring value through extensive curriculum and practical exposure.

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CERTIFICATE COURSES

Our Certificate Courses at The UNI Academy focus on specialized areas of travel and tourism, ideal for those looking to enhance their skills quickly. Courses include the Certificate in Tourism & Advance Air Ticketing and Certificate course in Tourism & Air Ticketing. Each program is designed to provide hands-on training, including real-time practice sessions and vendor coordination techniques. Special add-ons such as digital marketing basics and Canva training further equip learners with the tools needed to thrive in the travel industry.

Tourism & Advance Air Ticketing

Duration: 7 Months | Eligibility: 10+2

- Introduction to Airline Geography and Coding Systems.
- Detailed modules on GDS PNR Creation, pricing of simple and complex air journeys.
- Practical sessions on fare rules, ticket issuance, and booking modifications.
- Custom and Currency regulations
- Comprehensive visa application processes for major international destinations.
- Handling travel documentation, including passports, insurance, and permits.
- Real-time practice sessions on visa form filling and documentation requirements.

Tourism & Air Ticketing

Duration: 6 Months | Eligibility: 10+2

- Introduction to World and Airline Geography with codes.
- Basic training in pricing and ticketing of simple air journeys.
- Comprehensive visa application processes for major international destinations.
- Handling travel documentation, including passports, insurance, and permits.
- Real-time practice sessions on visa form filling and documentation requirements.

SPECIAL ADD-ONS FOR CERTIFICATE COURSES

- 5-Day Basic Computer Skills (Word, Excel, Internet, Email)
- Live Demo/Training of GDS Systems and Travel Portals
- Introduction to Canva for designing promotional materials.
- Basic Calling Experience & WhatsApp Broadcast Techniques.
- Social Media Essentials (Meta Verified, FB & Insta Page Management)

The **UNI Academy's certificate courses** are designed to provide specialized knowledge and skills, with fees reflecting the depth of training and industry integration offered.

GDS COURSES

The UNI Academy offers specialized GDS (Global Distribution System) courses tailored for students aspiring to work in ticketing and travel operations. Our Basic and Advanced GDS Galileo Certification course, focusing on bookings, fare calculations, and reservation management. The course provides in-depth training on PNR creation. These courses ensure students gain practical experience in using industry-standard systems, making them highly employable in the airline sector.

Travel Technology & Advance GDS Galileo Certification

Duration: 4 Months | Eligibility: 10+2

- Detailed training on Galileo reservation systems
- Booking flights, hotels, and other travel services using GDS.
- Fare Calculation, Ticketing Rules, and Reservation Management.

Basic GDS Course

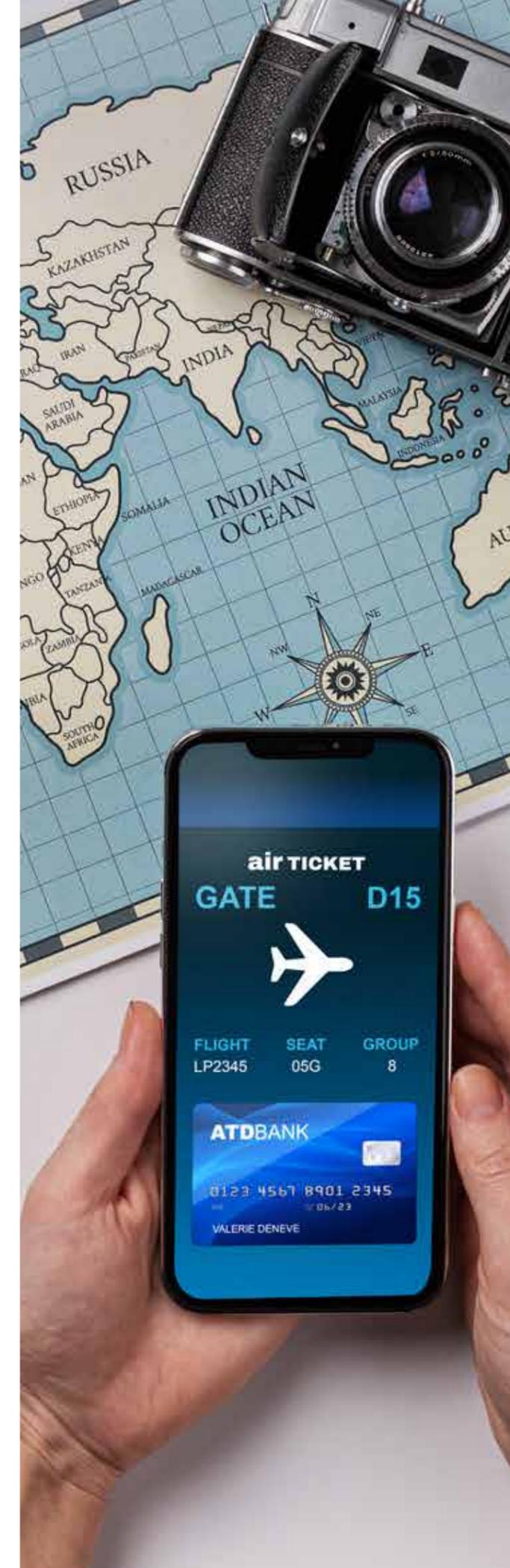
Duration: 3 Months | Eligibility: 10+2

- Comprehensive training on Galileo systems.
- PNR creation, modifications, and ticket reissues.
- Automated pricing and fare quotations.

SPECIAL ADD-ONS FOR GDS COURSES

- 5-Day Basic Computer Skills (Word, Excel, Internet, Email)
- Live Demo/Training of GDS Systems and Travel Portals
- Basic Calling Experience & WhatsApp Broadcast Techniques.
- Social Media Essentials (Meta Verified, FB & Insta Page Management)

The UNI Academy ensures that its GDS courses provide in-depth system proficiency, justifying the investment through extensive hands-on training and real-world application.



SPECIALIST ADD-ONS AND SUPPLEMENTARY PROGRAMS

In addition to the core Diploma, Certificate, and GDS courses, students can opt for Specialist Add-On Courses to gain niche expertise. These programs are designed to complement the main curriculum and provide a competitive edge in the travel industry.

At The UNI Academy, we offer Specialist Add-On programs that complement our main courses and provide students with a competitive edge in the travel industry. Our offerings include Travel Pro: Travel Industry Essential Program for specialise in Travel agency operations, Visa Expert training for advanced visa processing skills, and Digital Marketing for Travel Professionals. Additional programs on Basic Foreign Languages further round out our curriculum, ensuring students are well-prepared for diverse roles in the travel sector.

Travel Pro: Travel Industry Essential Program

Duration: 3 Months | Eligibility: Basic Travel Knowledge or Certificate Course

- Overview of Travel Trade and Airline Industry
- Introduction to Domestic and International Tour Packaging and Costing
- OTA/B2B Portal and GDS air ticketing
- Visa and Passport application and documentation
- Foreign Exchange and Airport handling

Digital Marketing for Travel Professionals

Duration: 2 Months | Eligibility: Basic Computer Skills

- Social Media Marketing (Facebook, Instagram, LinkedIn)
- Email Marketing and WhatsApp Business Broadcasts.
- SEO Basics and Website Management.

Visa Expert Specialist

Duration: 2 Months | Eligibility: Basic Travel Knowledge or Certificate course

- Advanced training in Visa Rules, Documentation, and Processing.

Basic Foreign Language Programs

Duration: 3 Months (Per Language) | Eligibility: 10+2

- Basics of French (useful for international travel professionals).

The UNI Academy's supplementary programs are competitively priced, offering focused expertise to enhance employability and professional growth.

KEY FEATURES & LEARNING OUTCOMES

Hybrid Learning Model

Flexible options for offline and live online classes.

Industry-Recognized Certifications

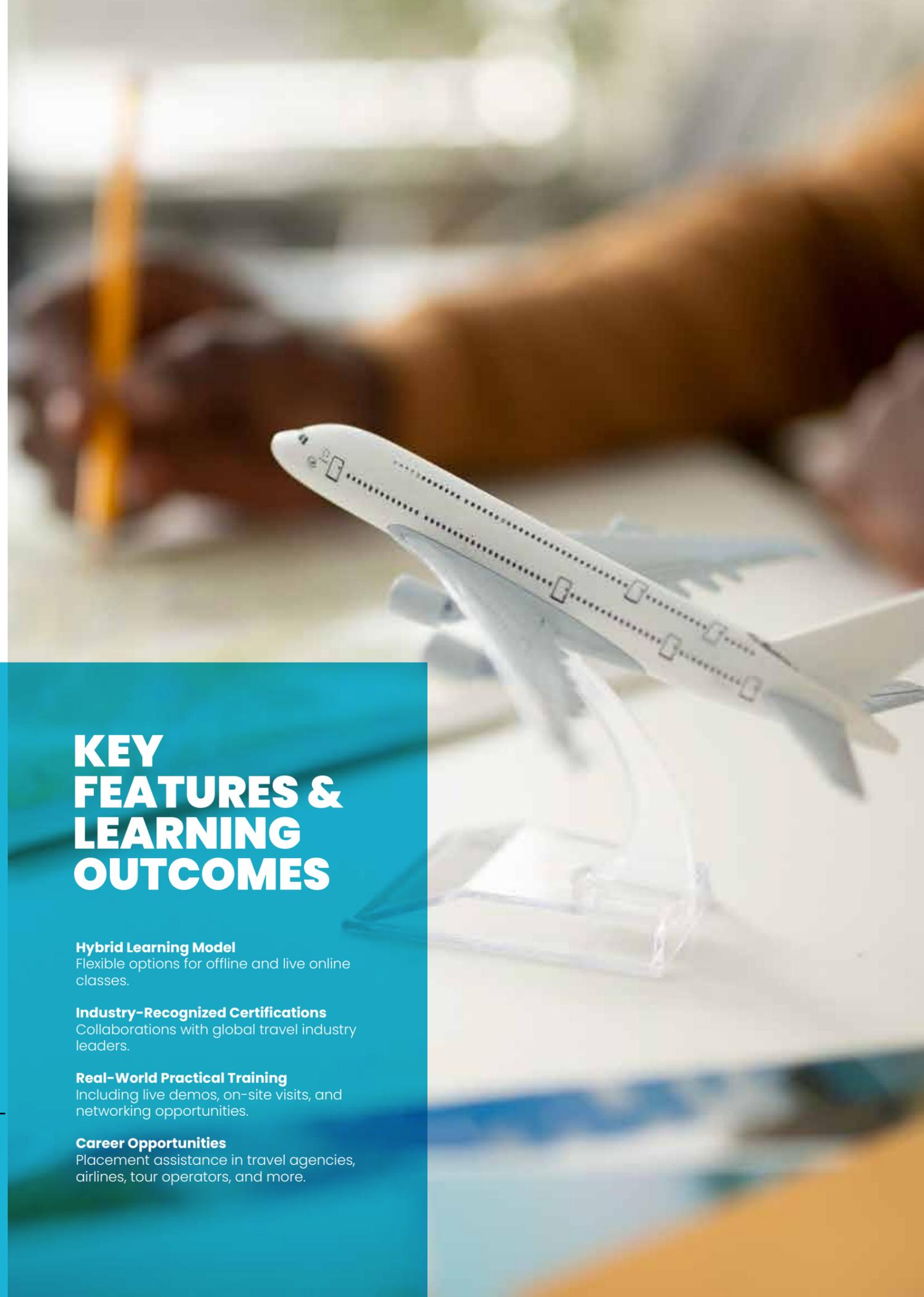
Collaborations with global travel industry leaders.

Real-World Practical Training

Including live demos, on-site visits, and networking opportunities.

Career Opportunities

Placement assistance in travel agencies, airlines, tour operators, and more.





EMPOWER YOUR CAREER WITH THE UNI ACADEMY

At The UNI Academy, we are committed to bridging the gap between theoretical learning and practical industry requirements. Our courses are crafted to nurture talent and transform passion into a successful career. Join us and step into the world of endless travel possibilities!

LEARNING OUTCOMES AND CAREER OPPORTUNITIES

Our comprehensive curriculum is designed to provide students with both theoretical knowledge and hands-on practical experience, ensuring they are well-prepared to succeed in the competitive travel and tourism industry.

Key Learning Outcomes:

Mastery of Global Distribution Systems (GDS)

Proficiency in Galileo for flight reservations, ticketing, and travel management.

Comprehensive Travel Management Skills

Expertise in tour operations, air ticketing, visa management, and destination planning.

Business and Digital Marketing Acumen

Insights into setting up and managing a travel business, leveraging social media, and digital marketing strategies.

Professional Communication and Negotiation Skills

Effective client handling, supplier negotiations, and customer relationship management.

Practical Experience and Industry Exposure

Real-world experience through live demos, on-site visits, and interaction with industry experts.

Exciting Career Opportunities:

The travel and tourism industry offers diverse career paths and tremendous growth opportunities. Our graduates are well-equipped to explore multiple career paths, including:

Travel Consultant

Providing personalized travel solutions to clients.

Air Ticketing Executive

Specializing in flight reservations and ticket issuance.

Tour Operator and Destination Specialist

Designing and managing domestic and international tour packages.

Travel Agency Owner/Entrepreneur

Establishing and running a successful travel business.

Visa and Documentation Expert

Assisting clients with visa applications and travel documentation.

Business Development Executive

Building partnerships with suppliers and Destination Management Companies (DMCs).

Digital Marketing Specialist

Promoting travel services through digital platforms and social media marketing.

Corporate Travel Manager

Managing travel needs for corporate clients and businesses.

Cruise Consultant and Luxury Travel Specialist

Specializing in high-end travel experiences.

WHY CHOOSE THE UNI ACADEMY FOR YOUR CAREER?

100% Placement Assistance

Access to our extensive industry network and placement support.

Hybrid Learning Model

Flexibility to learn through both offline and live online classes.

Mentorship from Industry Experts

Guidance from seasoned travel professionals with hands-on experience.

Global Recognition

Industry-recognized certifications, boosting your career prospects globally.

SHAPE YOUR FUTURE WITH THE UNI ACADEMY!

At The UNI Academy, we are dedicated to nurturing the next generation of travel professionals with world-class education and hands-on practical training. **Join us and embark on an exciting journey to build a rewarding career in the travel and tourism industry!**

Certification: Diploma from The UNI Academy with industry recognition

Admission Process and Contact Details

At **The UNI Academy**, we believe in a transparent and straightforward admission process, ensuring every aspiring student can easily enrol in their desired course. Follow these easy steps to begin your journey towards becoming a travel and tourism professional.

STEP 1 Course Selection and Counselling

- **Explore Our Courses:** Browse through our wide range of Diploma, Certificate, and GDS courses on our website – www.theuniacademy.com.
- **Personalized Counselling:** Book a one-on-one counselling session with our expert advisors to understand course details, career opportunities, and eligibility criteria.
- **Choose Your Course:** Select the course that best suits your career goals and learning preferences (offline or live online).

STEP 2 Registration

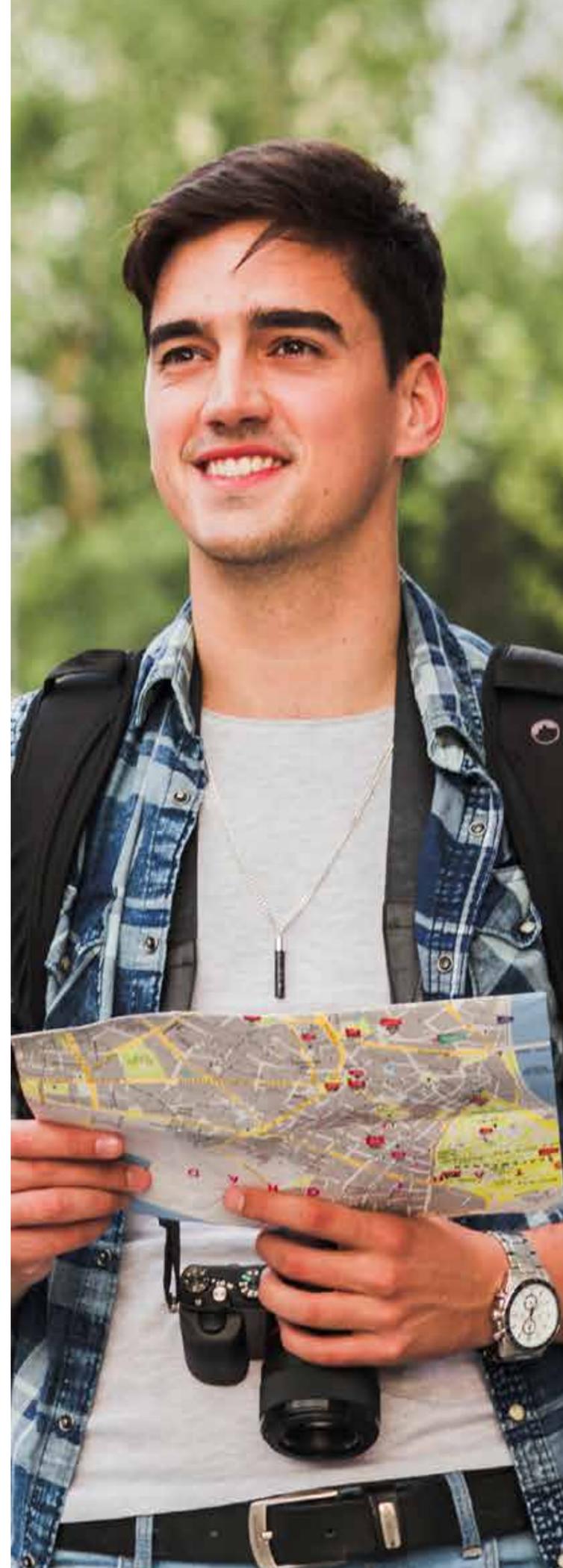
- **Online Registration:** Visit our website and fill out the Online Registration Form with accurate personal and educational details.
- **Document Submission:** Upload the required documents, including:
 - Recent passport-sized photographs.
 - Copy of 10+2-mark sheet (or the latest educational qualification).
 - Proof of Identity (Aadhaar Card/Passport/Voter ID).
- **Application Fee:** Pay the non-refundable Registration fee of 9999/- online to confirm your registration

STEP 3 Admission Confirmation and Payment

- **Confirmation Email:** After reviewing your application and documents, you will receive an Admission Confirmation Email with further details.
- **Payment of Course Fees:** Choose from our flexible payment options:
 - Full Payment: Avail of an early bird discount (if applicable).
 - Instalment Plan: Pay in easy instalments as per the selected course.
- **Mode of Payment:** Payments can be made through Cash, Net Banking, UPI, Debit/Credit Cards, or via cheque/demand draft at our campus.

STEP 4 Enrolment and Orientation

- **Enrolment Confirmation:** Upon successful fee payment, you will receive an Enrolment Confirmation along with your unique student ID.
- **Orientation Session:** Attend an orientation session to familiarize yourself with the course structure, faculty members, and learning resources.
- **Access to UNI App:** Get access to our UNI App for course materials, recorded lectures, assignments, and live class schedules.



TERMS & CONDITIONS

1. General Terms:

- Admission to The UNI Academy is subject to meeting the eligibility criteria and document verification.
- The institute reserves the right to accept or reject any application without assigning any reason.
- Course content, schedule, and fees are subject to change at the discretion of the academy management.

2. Fee Structure and Payment Policy:

- All fees once paid are non-refundable and non-transferable under any circumstances.
- Instalment payments must be made as per the agreed schedule. Delay in payment may lead to suspension of classes or access to the LMS portal.
- Whenever you pay your monthly EMI or Fee, you will receive a confirmation message.
- Any bank charges incurred during payment transactions are to be borne by the student.

3. Attendance and Conduct:

- Students are required to maintain a minimum of 85% attendance to be eligible for the final examination and certification.
- Disruptive behaviour, misuse of resources, or any form of misconduct will lead to disciplinary action, including possible expulsion.

4. Intellectual Property Rights:

- All study materials, recorded lectures, and LMS content are the intellectual property of The UNI Academy and must not be reproduced, distributed, or sold without written consent.

5. Certification and Placement Assistance:

- Certification will be awarded only upon successful completion of the course and after portfolio submission.
- Placement assistance is provided; however, the academy does not guarantee employment.

6. Legal Jurisdiction:

- All legal matters related to admissions, fees, and other disputes shall be subject to the exclusive jurisdiction of the courts in Delhi, India.
- By enrolling at The UNI Academy, the student agrees to adhere to all terms and conditions mentioned

SHAPE YOUR **FUTURE** WITH



**THE UNI
ACADEMY**
we create professionals

Begin your journey towards a successful career in the travel and tourism industry with The UNI Academy. We are dedicated to providing world-class education and hands-on training with industry-recognized certifications. For any queries or assistance, feel free to contact us or visit our campus. We look forward to welcoming you to The UNI Academy family!

Contact Details

We are here to assist you at every step of your admission process.
Reach out to us through the following channels:

Campus Address

The UNI Academy

59 Harsh vihar, 2nd Floor, Road no 44,
Pitam Pura, New Delhi -110034



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